

## Message Text

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PAGE 01 STATE 092934  
ORIGIN OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-08 AID-05 COME-00 AGR-10  
TRSE-00 XMB-04 FRB-01 OMB-01 CIAE-00 INR-07  
NSAE-00 /053 R

DRAFTED BY OPIC/ID/LA:BTMANSBACH  
APPROVED BY EB/IFD/OIA:RJSMITH  
EB/IFD/OIA:DHSTEBBING  
ARA/ECP:DTAHER (INFO)  
-----252340Z 115470 /61

P 252157Z APR 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BOGOTA PRIORITY  
AMCONSUL CALI PRIORITY  
AMEMBASSY QUITO PRIORITY  
AMCONSUL GUAYAQUIL PRIORITY  
AMEMBASSY LA PAZ PRIORITY  
AMEMBASSY LIMA PRIORITY

UNCLAS STATE 092934

E.O. 11652: N/A

TAGS: EINV

SUBJECT: ANDEAN INVESTMENT MISSION

ADDITIONAL CONFIRMED MISSION PARTICIPANTS AS OF APRIL 25,  
1977:

-- A. ROBERT W. MIST, VICE PRESIDENT, BUSINESS DEVELOPMENT,  
HAWAIIAN AGRONOMICS - PRODUCTION, PROCESS AND DISTRIBUTION  
OF SPICES AND OTHER AGRICULTURAL PRODUCTS.

-- B. T. FOX, PRESIDENT, IROQUOIS BRANDS, LTC. - PRODUC-  
TION AND SALE OF MILK BASED HIGH PROTEIN PRODUCTS AND SOFT  
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PAGE 02 STATE 092934

DRINKS.

-- C. CECIL E. MACDONALD, INTERNATIONAL PAPER COMPANY -  
PRODUCTION OF PULP, PAPER AND PAPER PRODUCTS.

-- D. GALEN E. ANDERSEN, PRESIDENT, NAKOTA COMPANY - PRO-  
DUCTION, PROCESSING AND DISTRIBUTION OF AGRICULTURAL PRO-

DUCTS (COMPANY IS ALSO IN EXPLOITATION OF COAL AND OIL PROJECTS ALTHOUGH THEY DO NOT INTEND TO EMPHASIZE THIS ASPECT DURING THE MISSION).

-- E. MARK GUTIERREZ, VICE PRESIDENT AND GROUP MANAGER, AMERICAN SECURITY BANK - REGIONAL BANK, WASHINGTON, D.C. (IN THE LAST FEW MONTHS, AMERICAN SECURITY HAS VASTLY EXPANDED ITS INTERNATIONAL DEPARTMENT WITH EXPERIENCED INTERNATIONAL BANKERS FROM THE MAJOR BANKS. IT WISHES TO DEVELOP CONTACTS AND BEGIN CONSIDERING PROJECT FINANCING IN THE ANDEAN COUNTRIES.)

EMBASSIES SHOULD BE AWARE THAT RESPONSE TO MISSION HAS BEEN SOMEWHAT SLOWER THAN EXPECTED. OPIC EXPECTS 16 TO 20 PARTICIPANTS, ALTHOUGH IT IS POSSIBLE THAT THERE WILL BE AS MANY AS 22 TO 23. WILL KEEP EMBASSIES ADVISED OF NEW REGISTRANTS ON A DAILY BASIS. PLEASE ADVISE OPIC AS SOON AS POSSIBLE IF DECREASE IN NUMBER WILL ADVERSELY AFFECT UTILITY OF MISSION. FROM OPIC'S STANDPOINT, WE ARE PREPARED TO BRING MISSION IN ANY CASE BECAUSE OF QUALITY OF COMPANIES REPRESENTED.

THE MISSION WILL BE LEAD BY OPIC VICE PRESIDENT FOR DEVELOPMENT, FORMER AMBASSADOR ROBERT S. SMITH. HE WILL BE ACCOMPANIED BY B. THOMAS MANSBACH, MISSION COORDINATOR AND OPIC'S DIRECTOR FOR INSURANCE (LATIN AMERICA), AND A REPRESENTATIVE OF THE OPIC FINANCE DEPARTMENT. VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE VISITS, INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 25-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE092934  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BTMANSBACH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770144-0200  
**Format:** TEL  
**From:** STATE  
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**Legacy Key:** link1977/newtext/t19770422/aaaaasjm.tel  
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**Message ID:** c325969f-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN OPIC  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Date:** 23-Nov-2004 12:00:00 am  
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**Review Exemptions:** n/a  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 2701958  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ANDEAN INVESTMENT MISSION ADDITIONAL CONFIRMED MISSION PARTICIPANTS AS OF APRIL 25, 1977  
**TAGS:** EINV, BTRA, CO, US, OPIC, (MIST, ROBERT W), (FOX, T), (MACDONALD, CECIL E), (ANDERSON, GALEN E), (GUTIERREZ, MARK)  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009